



**CHAITANYA BHARATHI  
INSTITUTE OF TECHNOLOGY**  
(UGC- AUTONOMOUS)  
PRODDATUR

## LETTER OF INTENT

between

**DRONE ENTRY (THAILAND) CO.LTD., THAILAND**

and

**CHAITANYA BHARATHI INSTITUTE OF TECHNOLOGY, PRODDATUR, INDIA**

### 1. Parties

The parties to this LETTER OF INTENT are:

- DroneEntry (Thailand) Co. Limited, Thailand, hereafter referred to as “DE”
- Chaitanya Bharathi Institute of Technology, Proddatur, India hereafter referred to as “CBIT”

The **DroneEntry (Thailand) Co. Limited, Thailand (DE)** is an end-to-end Drone Ecosystem Enabler, focusing on “Solutioneering” and generating new talent for the Drone and GIS industry. Our expertise spans various sectors including Agriculture, Energy, Mining, Infrastructure, Oil and Gas, Smart Cities, Urban Planning, and Water Resources. Based at the renowned Asian Institute of Technology in Bangkok, our team comprises skilled Trainers, Surveyors, UAV pilots, GIS analysts, and LiDAR experts. We also offer specialized Geospatial and UAV-centric training programs and internship opportunities. These programs provide students with international industrial exposure and cutting-edge technological experience, preparing them for the technology industry.

The **Chaitanya Bharathi Institute of Technology (CBIT)** was established at Proddatur in Y S R (Kadapa) District, Andhra Pradesh, India, with an objective of providing quality and value education to the students. It is one of the flagship institutions started by the well-known Philanthropist Dr. V. Jayachandra Reddy, Secretary and Correspondent along with his young and energetic committee members. Under the aegis of Bharathi Educational Society, Chaitanya Bharathi Institute of Technology (CBIT) established in the academic year 2008 with the approval of the All-India Council for Technical Education (A.I.C.T.E), New Delhi, and the recognition of the Government of Andhra Pradesh.

### 2. Purpose

- 2.1 The broad objectives of this LETTER OF INTENT are to promote cultural, educational and scholarly exchange; collaboration and technical interchange between the parties involved as educational partners.

#### **Drone Entry (Thailand) Co. Ltd.**

Asian Institute  
of Technology  
Administration  
Building

P.O. Box 4, 58 Moo 9, Km. 42,  
Paholyothin Highway, Klong Luang,  
Pathum Thani 12120 Thailand

#### **Chaitanya Bharathi Institute of Technology**

Vidya Nagar, Pallavolu Village, Proddatur, YSR Kadapa  
Andhra Pradesh, India. Pincode: 516360



- 2.2 Upon the mutual consent of the parties, including the relevant academic management within the universities; subject to the availability of funds, collaboration may be carried out in, but not necessarily limited to, the following activities:
- Conducting a joint or co-organize short-course training, workshops, seminars and Internship programs
  - Visits between organization by academic, technical and administrative staff
  - Short term students and staff development programs and visits
  - Development of joint or collaborative research projects and conferences
- 2.3 Addenda to this document may identify specific projects, which will be undertaken within this overall LETTER OF INTENT, and the details of respective management. Further Memorandum of Agreements (MOA's) shall be developed for specific agreements based on the mutually agreed upon objectives and outcomes, at any time. Ms. Marcia Chen, Head - International Business is fully instrumentality authorized to sign the MOA's on behalf of the DroneEntry, and Dr. S. Sruthi, Principal is fully instrumentality authorized to sign the MOA's on behalf of the CBIT.
- 2.4 The purpose of this LETTER OF INTENT is to outline an academic and management framework between the two parties, designed to promote internationalization at both institutions. The parties do not intend to be legally bound to each other, and this LETTER OF INTENT does not impose legal obligations on either party.

### 3. Joint Managers, Administrative Officers, and Working Parties

- 3.1 Ms. Pranamy Adkadamane Yashavantha from DroneEntry while Dr V. Mahesh Kumar Reddy from CBIT are designated to be Joint Managers in the execution of this LETTER OF INTENT.
- 3.2 The Joint Managers may appoint Administrative Officers or Working Parties to manage the details of particular activities, curriculum or program development, as specified in the addenda to this LETTER OF INTENT.

### 4. Duration of LETTER OF INTENT

- 4.1 This LETTER OF INTENT will be effective upon signature by each University Joint Managers for a period of two (2) years, at which time it will be reviewed for possible renewal for another five-year period.
- 4.2 The Joint Managers may propose a mutually agreed upon modification to activities or arrangements under this LETTER OF INTENT. However, all modifications are subject to express written ratification by each Managers (or an expressly designated delegate) prior to the implementation of the modification.

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**5. Contact Persons**

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This Lol is prepared in two identical copies. Each party holds one original copy duly signed by the Head - International Business of Drone Entry and the Principal-CBIT, Proddatur.

**DroneEntry (Thailand) Co. Limited**  
Thailand

**Ms. Marcia Chen**  
Head - International Business

Date: 16/07/2024



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Asian Institute of Technology  
P.O. Box 4, 58 Moo 9, Km. 42,  
Paholyothin Highway, Klong Luang,

**Chaitanya Bharathi Institute of Technology**  
India

**Dr. S. Sruthi, Ph.D.**  
**Principal**  
Chaitanya Bharathi Institute of Technology  
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Vidyanagar, PRODDATUR, Y.S.R. (Dt.) A.P.-516360

Date:16/07/2024



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